



**COLDWELL
BANKER
COMMERCIAL**

ASPIRE REALTY SERVICES

As a Commercial Real Estate Agent, you will be responsible for engaging commercial property sellers, buyers, landlords, and tenants servicing Retail, Office, Industrial, Land, Multifamily, and Investment properties.

Qualifications:

- Actively licensed as an Ohio Real Estate Salesperson or Broker
- Experience with business development, sales, lead generation, cold-calling and ability to bounce back from rejection
- Excellent communication and negotiation skills
- Ability to network and build relationships
- Strong research, analytical and presentation skills
- Understanding of financial modeling and analysis
- Displays excellent organizational skills
- Effectively solves problems, prioritizes, and follows through on assignments and projects
- Works independently and possesses a high level of self-motivation and initiative
- Goal oriented, with a focus on personal development
- Proficient with Microsoft Office and associated programs
- Bachelor's Degree in business, sales, or real estate (preferred but not required)

Work Location:

- Locations based on clients' needs
- Downtown Columbus office space
- Remote work from home

Job Type:

- Full-time, commission only
- This position will be an independent contractor

Sound like you could be a fit? Email us your resume and let us know why.

Send all inquires to rfallert@cbc-aspire.com.

COMMERCIAL REAL ESTATE AGENT

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